

**Tier 1:** What's in Tier 1?: **All T-shirts**, All Tanks (Includes: cotton, cotton/poly, tri-blended fabrics) Performance T-shirts

**NEW**

Quantity	12-24	25-99	100-249	250-499	500 - 999	1000 - 3999	4000 - 9999	10000 - 34999	35000+
<b>1 color</b>	12.00	2.40	1.95	1.65	1.10	.80	.60	.50	.40
<b>2-4 colors</b>	16.00	3.30	2.65	2.00	1.35	1.05	.80	.65	.55
<b>5-7 colors</b>	22.00	5.50	4.45	3.80	2.25	1.75	1.35	1.10	.95
<b>8-10 colors</b>	N/A	9.65	7.75	6.60	3.20	2.55	2.00	1.65	1.40
<b>Colored Shirt</b>	+3.00	+1.00	+.65	+.50	+.45	+.30	+.25	N/A	N/A

**Tier 2:** What's in Tier 2?: Sweatshirts, Sweatpants, Polos, Quarter Zip, Full Zip, Canvas Totes

Quantity	12-24	25-99	100-249	250-499	500 - 999	1000 - 3999	4000 - 9999	10000 - 34999	35000+
<b>1 color</b>	14.50	3.00	2.35	2.00	1.50	1.10	.80	.65	.55
<b>2-4 colors</b>	19.25	4.00	3.20	2.40	1.85	1.40	1.10	.85	.70
<b>5-7 colors</b>	26.50	6.65	5.35	4.45	3.05	2.35	1.85	1.45	1.25
<b>8-10 colors</b>	N/A	11.55	9.30	7.95	4.35	3.45	2.70	2.15	2.00
<b>Colored Shirt</b>	+4.00	+1.50	+1.00	+.75	+.70	+.45	+.30	+.30	+.25

**Tier 3:** What's in Tier 3?: Non-Wearables, Towels, Bandanas, Pillow Cases, Blankets, Nylon<sup>^</sup>, High-Vis Fabric. Any Air-dry Ink

Quantity	12-24	25-99	100-249	250-499	500 - 999	1000 - 3999	4000 - 9999	10000 - 34999	35000+
<b>1 color</b>	20.00	5.00	3.50	2.80	2.10	1.55	1.10	.90	.75
<b>2 colors</b>	27.00	6.00	4.50	3.40	2.60	2.00	1.55	1.20	1.00
<b>3 colors</b>	N/A	9.50	7.50	6.25	4.30	3.30	2.60	2.10	1.75
<b>4 colors</b>	N/A	16.00	13.00	11.20	6.10	4.85	3.75	3.00	2.80
<b>Colored Items</b>	+5.00	+3.50	+2.50	+2.00	+1.00	+.75	+.50	+.45	+.30

**Add Ons & Additional Services per job**

Retail or Hand folded garments	\$ .40 each
Poly-bagging only with Retail Fold above	+ \$ .60 each
Stickers added/Removed, De-bagging, Sorting	\$ .20 each
Ticket, Hangtag, Remove inside Label	\$ .50 each
Printed Inside Tag (includes Tag Removal)	\$ .85 each
Color change, Max 2 per order	\$25.00 per Screen
Late Fee on invoices 15 days past terms	2%/month
New POs will not be accepted for any account with Past Due Balance	

Name/Number standard block font only	\$ 10 single/\$14 double digit
Special Effect ink/Atypical Print placement *	+ \$ .85 each print/placement
*Special Effect Inks Include: Metallic, Glitter, Puff, Suede, Shimmer, Glow, Scent, Texture, etc	
<sup>^</sup> Catalyst, Stretch, Nyla-bond Ink Additive	+ \$1.00 per print
Foil (Per Sq Foot/Application Fee)	\$ .90/sq ft + \$1 application fee
Applying Heat Transfers	\$ 1.00 each
Drop Shipping per location	\$ 6.95 each
Revised PO Fee — Once order in production	\$ 65.00
Pre-Production Samples	\$ 35.00 per Screen

**Minimum Invoice Fee = \$65.00**

Standard Print Size 14 x 16 in. Max, Oversized Print Size 16 x 20 in. Max. Oversized upcharge +\$1.25 per print/36-3999 pcs, +\$.85 per print/3000 pcs and up

**NEW!**

**Backorder Management - Billed Per PO**  
To handle ongoing backorder garment complexities

**Less than 10% of the Total Order Pieces \$35.00**  
**More than 11% of the Total Order Pieces \$55.00**

**Note: All Costs are Production Printing/Decoration Costs only, Does not include garments/goods. All Pricing is priced per print and/or per location**



# The Silva Way (formerly Silva Screenprinting) Client Policies and Procedures Overview

*At The Silva Way, we're committed to providing exceptional contract decoration services rooted in transparency, reliability, and care. These guidelines help us ensure a smooth, consistent experience for every partner we serve.*

## 1. Misprint Allowance

We maintain a misprint/mis-sew ratio of 3% per print or embroidery location. If your order requires exact quantities, we require you to supply extra blanks at the time of order. Keep in mind this is manufacturing and some spoilage is expected.

## 2. Spoilage & Credits

In the event of a misprint or defect within the 3% threshold, we will credit the decoration costs only. If spoilage exceeds 3%, credits or refunds or replacements will be issued accordingly.

## 3. Artwork Requirements

We accept both vector files (.AI, .EPS, .PDF) and high-resolution raster files (such as .PSD or .TIFF) as long as they are correctly sized and meet print resolution requirements. If you're unsure whether your file is ready for production, we're happy to review it in advance.

## 4. Garment Check-In

We do not require supplied garments be sorted. However, we do require order confirmations from your vendor that clearly list style numbers, colors, and sizes. This helps us confirm inventory accuracy and avoid delays.

## 5. Turnaround Times (*may vary seasonally*)

**Screen Printing: 7–10 business days**

**Embroidery: 10–15 business days**

Turnaround timelines begin upon receipt of both approved art proofs and all garments. Please note these are general estimates and may vary seasonally or based on pre-booked, sold capacity. We do not charge rush fees, but we encourage early planning for time-sensitive orders. Rush services are only available for Screenprinting orders.

## 6. Shipping

Shipping delays caused by carriers are outside of our control. We recommend building in a buffer period for delivery, especially during high-volume seasons or weather-related disruptions. We are not responsible for shipping delays once an order leaves our facility. Please contact your shipping provider.

## 7. Cancellations

If an order is canceled after production started, cancellation fees may apply to cover work already performed.

## 8. Customer-Supplied Garments

As a contract decorator, most garments we work with are customer-supplied. While we take every precaution, we cannot guarantee that all garments are compatible with your desired decoration method. In some cases, specific fabrics, finishes, or treatments may limit or compromise print or embroidery results. These garments will be decorated at the customer's sole risk if production proceeds despite pre-decoration noted concerns.

## 9. Quality Guarantee

We take tremendous pride in the quality of our work, and we back it up. While no operation is immune to occasional errors, our response is what sets us apart. If you encounter an issue, **please notify us within 5 business days of receipt of your order.**

Mistakes happen, we simply ask for the opportunity to make them right. Our team will act quickly, professionally, and above industry standards to assess and resolve the situation.

**We aim to be judged not just by our output, but by our commitment to service and solutions.**